

Residential Sales Statistics

Aug-23

Local Association	2023 YTD # Sales	2022 YTD # Sales	22-23 YTD % Change	2023 YTD Avg Price	2022 YTD Avg Price	22-23 YTD % Change	2023 Aug Sales	2022 Aug Sales	22-23 % Change	2023 Aug Avg Price	2022 Aug Avg Price	22-23 % Change
Ann Arbor Area Board of REALTORS®	4,415	5,660	-22.00%	\$474,283	\$434,161	9.24%	2,805	3641	-22.96%	\$467,152	\$420,021	11.22%
Antrim Charlevoix Kalkaska Association of REALTORS®	368	432	-14.81%	\$462,039	\$416,961	10.81%	81	67	20.90%	\$545,564	\$487,092	12.00%
Battle Creek Area Association of REALTORS®	1,169	1,437	-18.65%	\$219,295	\$215,877	1.58%	214	253	-15.42%	\$233,800	\$193,922	20.56%
Bay County REALTOR® Association	629	890	-29.33%	\$161,170	\$161,020	0.09%	113	137	-17.52%	\$160,753	\$171,007	-6.00%
Branch County Association of REALTORS®	265	297	-10.77%	\$228,701	\$219,297	4.29%	39	33	18.18%	\$238,514	\$222,433	7.23%
Central Michigan Association of REALTORS®	618	801	-22.85%	\$203,103	\$182,577	11.24%	92	106	-13.21%	\$224,020	\$172,665	29.74%
Clare-Gladwin Board of REALTORS®	479	596	-19.63%	\$161,159	\$159,782	0.86%	76	104	-26.92%	\$173,880	\$162,024	7.32%
Detroit Board of REALTORS®	3,284	3,351	-2.00%	\$106,596	\$116,394	-8.42%	488	393	24.17%	\$102,947	\$122,410	-15.90%
Eastern U.P. Board of REALTORS®	322	403	-20.10%	\$186,440	\$172,921	7.82%	76	73	4.11%	\$209,891	\$193,074	8.71%
Emmet Association of REALTORS®	461	560	-17.68%	\$607,690	\$567,143	7.15%	91	80	13.75%	\$690,949	\$787,156	-12.22%
Genesee County	3,007	3,606	-16.61%	\$213,277	\$211,134	1.01%	407	547	-25.59%	\$231,349	\$220,667	4.84%
Grand Rapids Association of REALTORS®	6,736	7,955	-15.32%	\$356,089	\$336,238	5.90%	916	1114	-17.77%	\$362,680	\$346,726	4.60%
Greater Kalamazoo Association of REALTORS®	2,498	3,076	-18.79%	\$294,184	\$283,338	3.83%	445	508	-12.40%	\$283,006	\$282,639	0.13%
Greater Lansing Association of REALTORS®	3,567	4,356	-18.11%	\$239,605	\$232,518	3.05%	511	641	-20.28%	\$247,466	\$230,877	7.19%
Greater Shiawassee Association of REALTORS®	234	297	-21.21%	\$168,041	\$172,817	-2.76%	36	48	-25.00%	\$175,528	\$184,017	-4.61%
Greater Wayne County	6,411	8,301	-22.77%	\$263,759	\$258,318	2.11%	1,012	1232	-17.86%	\$282,509	\$256,734	10.04%
Grosse Pointe	467	605	-22.81%	\$455,389	\$451,565	0.85%	74	75	-1.33%	\$465,088	\$385,517	20.64%
Hillsdale County Board of REALTORS®	284	336	-15.48%	\$213,885	\$217,013	-1.44%	50	58	-13.79%	\$231,403	\$219,395	5.47%
Huron County	67	77	-12.99%	\$198,596	\$183,187	8.41%	9	17	-47.06%	\$156,017	\$216,405	-27.91%
Jackson Area Association of REALTORS®	984	1,245	-20.96%	\$217,145	\$211,302	2.77%	167	192	-13.02%	\$246,948	\$227,090	8.74%
Lapeer County	549	762	-27.95%	\$299,891	\$292,934	2.38%	77	118	-34.75%	\$304,333	\$317,112	-4.03%
Lenawee County Association of REALTORS®	695	927	-25.03%	\$246,747	\$246,219	0.21%	110	145	-24.14%	\$265,904	\$269,399	-1.30%
Livingston County	1,230	1,620	-24.07%	\$426,071	\$418,758	1.75%	185	258	-28.29%	\$431,616	\$431,015	0.14%
Oakland County	7,784	10,472	-25.67%	\$436,541	\$422,186	3.40%	1,239	1649	-24.86%	\$441,845	\$426,494	3.60%
Macomb County	5,560	7,117	-21.88%	\$283,355	\$278,466	1.76%	799	1004	-20.42%	\$291,427	\$278,990	4.46%
Mason-Oceana-Manistee Board of REALTORS®	601	742	-19.00%	\$268,189	\$273,935	-2.10%	91	123	-26.02%	\$282,746	\$226,359	24.91%
Midland Board of REALTORS®	558	772	-27.72%	\$258,233	\$258,538	-0.12%	104	103	0.97%	\$279,359	\$254,889	9.60%
Monroe Down River Association of REALTORS®	1,014	1,214	-16.47%	\$242,564	\$238,295	1.79%	171	172	-0.58%	\$254,500	\$251,614	1.15%
Montcalm County Association of REALTORS	396	554	-28.52%	\$235,414	\$229,427	2.61%	48	94	-48.94%	\$232,015	\$235,032	-1.28%
Northeastern Michigan Board of REALTORS®	630	700	-10.00%	\$157,390	\$183,085	-14.03%	91	117	-22.22%	\$207,879	\$200,225	3.82%
Saginaw Board of REALTORS®	1,436	1,783	-19.46%	\$187,399	\$186,699	0.37%	233	269	-13.38%	\$211,560	\$196,177	7.84%
Sanilac County	256	236	8.47%	\$212,400	\$217,992	-2.57%	41	34	20.59%	\$247,280	\$216,265	14.34%
Southwestern Michigan Association of REALTORS®	1,756	2,110	-16.78%	\$359,863	\$336,035	7.09%	306	335	-8.66%	\$405,021	\$363,380	11.46%
St. Clair County	1,167	1,333	-12.45%	\$263,418	\$247,543	6.41%	183	191	-4.19%	\$293,929	\$249,356	17.88%
St. JoAugh County Association of REALTORS®	435	533	-18.39%	\$244,099	\$267,877	-8.88%	71	92	-22.83%	\$281,431	\$296,843	-5.19%
Aspire North Association of REALTORS®	1,572	1,797	-12.52%	\$500,980	\$466,430	7.41%	289	311	-7.07%	\$529,986	\$499,199	6.17%
Tuscola County	277	267	3.75%	\$184,058	\$185,670	-0.87%	31	54	-42.59%	\$191,415	\$178,089	7.48%
Upper Peninsula Association of REALTORS® *	1,562	1,807	-13.56%	\$203,872	\$193,055	5.60%	318	361	-11.91%	\$222,631	\$199,400	11.65%
Water Wonderland Board of REALTORS®	1,786	2,051	-12.92%	\$228,969	\$221,431	3.40%	334	371	-9.97%	\$249,895	\$220,624	13.27%
West Central Association of REALTORS®	8,087	9,527	-15.11%	\$208,625	\$195,417	6.76%	146	174	-16.09%	\$221,053	\$222,105	-0.47%
West Michigan Lakeshore Association of REALTORS®	3,103	3,588	-13.52%	\$339,414	\$334,255	1.54%	456	534	-14.61%	\$363,346	\$326,444	11.30%
TOTALS	76,719	94,193	-18.55%	\$273,608	\$265,800	2.94%	13,025	15,828	-17.71%	\$291,186	\$277,095	5.09%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula